Zaken doen in de zorg



Stephan Engelen

CEO Pyxima



Pyxima DNA



Social care software

Improve quality of life & care through software innovation

Focus area

- Elderly care, patient monitoring by assessment instruments: Pyxicare ®
- Visual impaired, blind & dyslectic persons : Online daisy

Supporting customers

- Nursing homes
- Home care organizations
- Hospitals
- LTC insurance companies
- Organizations for Visual impaired, blind and dyslectic persons & content providers

Spin-off University of Leuven



Products





- Digital talking books
- Online distribution platform
- Audiobook reading apps

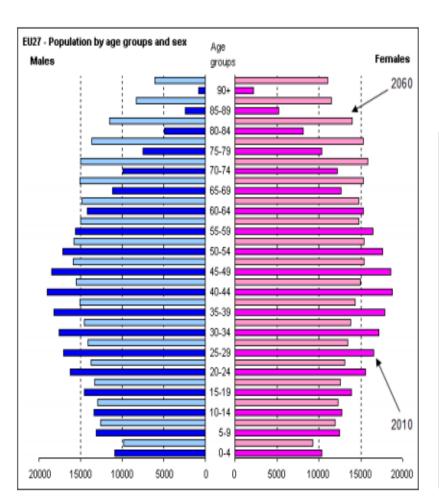


- Mobile platform
- Elderly care assessment
- By health care professionals
- Quality of care

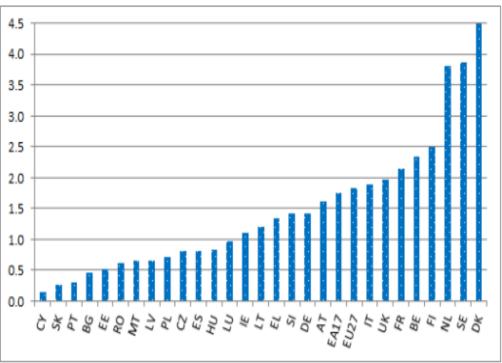


Change in Demographics





Long Term Care expenditure Government versus GDP



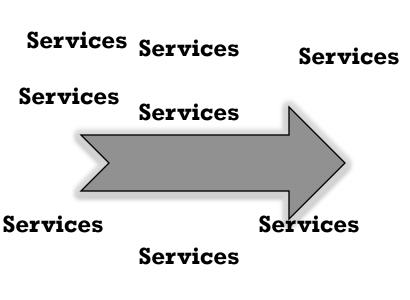
Info: Long-term care: need, use and expenditure in the EU-27: Paper European commission



Change in behaviour & needs







Services

Services

Services

Services





Government, Patient & Care provider



Government spending increases

- for long term care due to shift in population pyramid
- Government regulations on quality indicators
- Shift from LTC to home care
 - Improvement health & comfort Patient
 - Insufficient information about new patient
 - Incomplete view on care needs causes illness
 - Decentralized housing causes scattered data
- Objective measurement : Care provider





Need4Mobility to support this change





General practitioner

Geriatrician

Medical & Health
Care

Medical Health Caretakers

Physiotherapist Nurse









Pyxicare basic principles





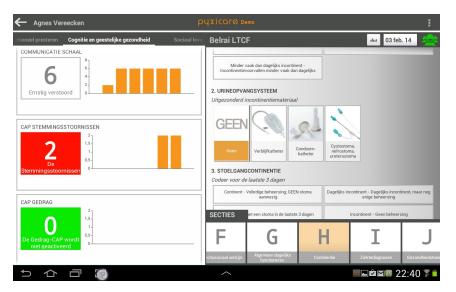
- Mobile assessment close to the client multidisciplinary
- Works offline but will sync when online - central cloud database
- Direct feedback useful for caregivers
- Easy 2 integrate with existing systems - Re-use data from electronic patient records
- Data follows client instead of care institution and across caresettings
- Secure for privacy protection



Pyxicare advantages

- Uniform exchange of information and data across the different care institutions. (LTCF, HC, AC)
 - BelRAI, InterRAI
- Saving time by mobile registration of cliënts care data
 - Tablet close to the cliënt
 - Ease of use "self explaining"
 - Offline
- Reuse of existing information
 - Integration with and connection with existing patient record files



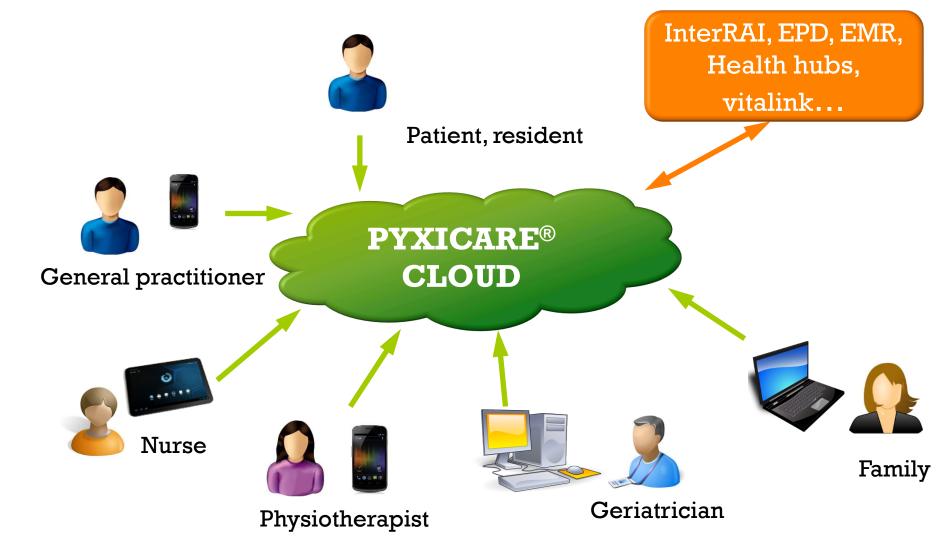






Pyxicare cloud







Pycicare Milestones



- Spin-off: Department of Electrical Engineering & social sciences
- BelRAI commissioned by the Federal Office of Health
 - Initially for research
 - From 2017 onwards gradually implementation and link w.r.t.financing?
- Involvement RIZIV through Protocol III project (innovative care; a breaktrough in home and residential care)
- Decision 2 develop Pyxicare in 2011: users feedback
- Support of FOD & RIZIV in 2014 connection Pyxicare BelRAI



Pyxicare go2market experience



- Market in elderly care is changing: dynamics
- Value chain is changing
- From project to product SAAS model
- ROI Economic buyer Government Insurance companies
- Internationalisation
- Financial support by government subsidies





Market reach





- ✓ Sweden, Norway, Finland, Belgium
- ✓ 50.000 active users





















- Belgium, The Netherlands, Canada
- √ 15 nursing homes, 3 hospitals, 4 home care organisations

















Thank you!



www.pyxima.com

Stephan Engelen, CEO Pyxima

Stephan.engelen@pyxima.com

